

Associate Vice President

Connor, Clark & Lunn Private Capital (Toronto, Vancouver, Montreal, Regina, Edmonton, Calgary, Ottawa)

Connor, Clark & Lunn Financial Group provides investment management services to individuals, advisors, pension plans, institutional investors and foundations. As Canada's only multi-boutique asset management firm, Connor, Clark & Lunn Financial Group is uniquely focused on creating the conditions for success for its clients, partners and employees. The firm has offices in Vancouver, Edmonton, Calgary, Regina, Toronto, Ottawa and Montreal and through its affiliated investment managers is responsible for the investment of \$39 billion in financial assets.

Connor, Clark & Lunn Private Capital Ltd. is a subsidiary of Connor, Clark & Lunn Financial Group, which is a privately held firm wholly owned by its employees. This private ownership structure, combined with the dynamic franchise that has been built, represents a distinct opportunity for successful investment professionals to join a growing team dedicated to investing in the firm and its ongoing success.

We are currently looking for **Associate Vice Presidents** for our **Toronto, Vancouver, Montreal, Regina, Edmonton, Calgary, and Ottawa** offices.

Job Description

Connor, Clark and Lunn Private Capital has a significant opportunity to capture new business and achieve greater share of wallet through increased partnership within the advisor community and further penetration into the direct high net worth market. High level job accountabilities include:

- Building and maintaining relationships with a network of financial advisors, lawyers, accountants, and other centres-of-influence who will enable you to build your business.
- Building your own portfolio of new clients through appropriate business development activities.
- Maintaining client relationships throughout varying market and performance conditions by providing clients with proactive and exceptional service.
- Establishing immediate credibility with successful, sophisticated high net worth clients by listening to the client needs, aspirations, concerns, and questions

Candidate Profile

The ideal candidate will be a successful mutual fund wholesaler interested in using their existing network to build their own business that combines wholesaling and high net worth business development or an investment advisor. We're also looking for:

- Two to five years of related experience and a proven history of success
- Industry accreditation
- An aptitude for business development and an entrepreneurial spirit
- Success-driven with a strong work ethic
- Excellent interpersonal skills and a high level of integrity
- Strong relationship management and prospecting skills
- Great communicator with excellent presentation abilities
- Undergraduate degree; CFA designation is an asset

Why Join Connor, Clark and Lunn Private Capital?

- For an opportunity to become an owner/partner of a strong growing business
- To work within a unique multi-boutique structure that clearly differentiates Connor, Clark and Lunn from the rest of the industry
- To join an entrepreneurial-spirited business
- For a unique and attractive compensation structure

To apply for this position, please email your resume and a cover letter to careers@cclgroup.com. Please quote, "**CC&L Private Capital - Associate Vice President,**" in the subject line.

We thank all candidates for their interest but only those applicants selected for an interview will be contacted. **No telephone calls or recruitment agencies will be accepted.**