

Job Title: Research Associate - Oil & Gas; Oilfield Services

Department: Equity Research - Calgary

Start Date: January 2012

Purpose of the Position:

Research Associates play an integral role in the Equity Research department by providing crucial assistance to our Equity Research Analysts. Individuals in this role are learning and developing the techniques and skills necessary for investment analysis and research of securities. The Research Associate works under the supervision of a Research Analyst who is responsible for developing financial forecasts and providing recommendations on particular stocks. Associates typically gain an in-depth understanding of the financial and operational issues within a particular sector, gaining valuable skills, knowledge, and relationships.

Qualifications:

- A degree in business
- A degree in engineering, geology or geophysics
- Chartered Accountant (CA), Certified Management Accountant (CMA), or Certified General Accountant (CGA) designations would be an asset
- Enrollment in the Chartered Financial Analyst (CFA) program would be an asset
- Work experience in the oil & gas sector or in a finance role would be an asset (co-op experience will be considered)

Skills:

- Strong accounting, financial modeling, technical and writing skills
- Excellent spreadsheeting and graphing skills. Macro modelling skills preferred.
- Ability to perform under pressure and meet time-sensitive deadlines, sometimes for extended periods of time
- Ability to multi-task and manage several on-going projects at the same time
- Self-motivated, team-oriented, hardworking and detail-oriented

Major Activities:

- Create and maintain company financial models and industry databases
- Generate tables and graphs
- Assist in generating research publications and morning comments, including writing
- Conduct primary research from industry and financial sources
- Prepare marketing presentations using PowerPoint

Working Conditions:

- A fast-paced, professional environment
- Evening and weekend work sometimes required

All interested applicants must send a cover letter, university transcripts and a current résumé to:

Marina Sakellis
Scotia Capital Inc.
e-mail: marina_sakellis@scotiacapital.com.

We thank all candidates who apply and advise that only those selected for an interview will be contacted. No agencies please.