



ANNUAL REPORT 2017

CFA Society Luxembourg aims, with more than 350 Members, to be the leader in fostering the highest standards of knowledge, professionalism, and integrity in the investment management business in Luxembourg.

Mission

It is our Mission to:

- Enable and engage members and candidates to pursue professional excellence and ongoing education;
- Promote excellence in ethical and professional standards within the investment community, and leverage our knowledge pool and resources to the benefit of our stakeholders;
- Partner with employers, regulators, industry associations and educational institutions to contribute to a Luxembourgish financial industry for the ultimate benefit of society.

Vision

We envisage a Luxembourg CFA Society:

- As the leading network of finance professionals in Luxembourg, powered by its members;
- As the reference for excellence, ethical practice, integrity and continuing education regarding topics in the investment industry;
- As the advocate shaping the financial industry in Luxembourg in partnership with other organizations, regulators, and members.

A WORD FROM THE PRESIDENT

Dear Members,

We are closing another successful year for CFA Society Luxembourg. We continue to extend our reach with candidates, Members and the broader community. The exercise 2016-2017 was also marked by an increase in the volume and scope of our activities.

The delivery of value to the members through various events in continuing education and social events (see activity report) remain at the core of our purpose. The introduction of sessions dedicated to soft skills was a success in terms of interest and participations and encourages us to pursue this activity further.

On the other side, significant time and effort are invested to raise public awareness and foster collaboration with other stakeholders in ranging from local associations to institutions and employers.

Society membership reached an all-time high with 371 members at the end of the financial year. 553 candidates were registered for examinations of which more than 200 were new Level 1 candidates.

From an organizational standpoint we have made significant progress to move to ONE CFA community which leverage the global scale of CFA Institute and delivers locally through our CFA society and achieves greater impact in Luxembourg to:

- Develop future Professionals
- Deliver Member Value
- Build Market Integrity

With Paul Smith as CEO, CFA Institute has embarked on this journey. In the course of last year, we saw it come alive and deliver benefits. Working as one team to deliver member value, foster market integrity and develop future finance professionals makes a significant difference. The ever closer cooperation with CFA Institute also helped to put the Society on a more solid financial foundation going forward ensuring that we can continue building new value propositions while at the same time remaining financially sound as per our status as a nonprofit organization.

The outlook for 2018 is promising just a few examples of several new initiatives;

- Launch of an Ambassador Program to raise CFA awareness within the major employers of charter holders in Luxembourg;
- Cooperation with House of Training on the delivery of a preparation course for the Investment Foundation Certificate;
- For the first time, 2 teams took part in the 2018 Benelux Investment Research Challenge representing Luxembourg School of Finance and the University of Luxembourg.

Finally, I want to use the opportunity to thank our society volunteers. You are the backbone of the Society day in and day out thanks to your initiative, energy, passion and valuable time commitments! None of our propositions would be possible without your hard and dedicated work. The list of volunteers is long and the variety of ongoing activities really large. You will find a list of some of those who contributed in 2017 in this report.

I would like to particularly highlight the contribution of Léon Kirch, Past President and Treasurer, and Michael Mekhaeel, Advocacy Chair, for their efforts. After many years of engagements and volunteering, they are retiring from the Board.

I am looking forward to another exciting year with the CFA Society of Luxembourg and hope that you do too!

Yours,

Philippe Bernard, CFA
President

ACTIVITY REPORT

The Society aims to provide tangible services and value to the membership, to offer continuing education, networking opportunities, job opportunities and points of contact in the local banking and financial sectors.

The Board has set the goal of having one event per month on average. Most events attracted an audience of between 20 and 50 members, with networking events typically even more than that. These events would not be possible without the support of our sponsor **FactSet**, a leading provider of financial information, which has supported our continuing education events by providing a venue and catering.

On the career development side, it is worth noting that 20 job opportunities were communicated to members.

The Society continues to inform and help our CFA candidates to successfully prepare for their exams, while new CFA Charterholders are celebrated at the occasion of our Annual Charter Award Ceremony.

The table below gives an overview of the events held in the financial year 2016-2017:

	Date	Event	Speakers	Type of Event	Number of Participants
1	20/09/2016	Annual "back2work" Networking Event	NA	Social	70
2	18/10/2016	Give your presentations the impact they deserve	Chris Lemke, Senior Manager Learning & Development at SES	Career	15
3	09/11/2016	Bocconi series 2016: Corporate governance at financial institutions	Paola Schwizer, Professor, SDA Bocconi School of Management, Banking and Insurance Department	Educational	29
4	12/12/2016	Charter Award Ceremony	Ann-Kathrin Scherer, CFA, President Council Representative for EMEA-West	Social	56
5	17/01/2017	New Year Cocktail	NA	Social	33
6	27/02/2017	All you need to know about Blockchain	Thibault Chollet, Director Technology & Enterprise Application, Deloitte Tax & Consulting	Educational	25
7	03/04/2017	Softskills: Networking - how to break the ice	Chris Lemke, Senior Manager Learning & Development at SES	Career	26
8	26/04/2017	Roundtable conference: Added-Value of Regulatory Functions to Portfolio Management	ALCO ALRim CFA Society Luxembourg IIA Luxembourg	Educational	15
9	16/05/2017	Putting Investors First: Five Macro Trends Shaping Investment Services	Lena Komileva - Managing Partner and Chief Economist, G+ Economics	Educational	23
10	06/06/2017	Annual Post Exam Drinks	NA	Social	75

A continuously updated calendar of upcoming events can be found on our webpage: www.cfasociety.org/luxembourg.

VOLUNTEERS

Our society is powered by its members for its members through the engagement of numerous volunteers in many different roles. You find below a list of some of those who contributed in 2017.

Auditors

Yves Bodson CFA
Alan Saustrup Jensen CFA

CFA Institute

Yves Courtois, CFA
Philippe Bernard, CFA
Matteo Candolfini, CFA
Radu Canu, CFA
Alain Levy, CFA
Arndt Nicolaus, CFA
Nicola Pochettino, CFA
Robert Zipp, CFA

Research challenge

Judges, Graders, Mentors

Prashanth Chandrasekhar, CFA
Marc Fohr, CFA
Gary Girault, CFA
Pablo Imaz Aguayo, CFA
Robert Zipp, CFA

Ambassador Program

Jacek Berenson, CFA
Petra Besson Fencikova, CFA
Giulia Campagnoli, CFA
John Michael Crowley, CFA
Evangelos Gkaripis Karipidis, CFA
Robin Christian Hamro-Drotz, CFA
Waewdow Jacamon, CFA
Antonio Jimenez Sanchez, CFA
Miroslav Kollar, CFA
Tomasz Kozlowski, CFA
Geoffrey Albert Lebeau, CFA
Javier Magdaleno, CFA
Christophe Xavier Meyer, CFA
Samir Moussaoui, CFA
Bob Muller, CFA
Beatrix Thaler, CFA
Thomas Alexandre Henry Van Cauter, CFA

Continuing Education – Social Events

Prash Chandrasekhar, CFA
Joanna Blaszczuk, CFA
Vu Duc'Anh
Iain Hackston, CFA
Feiran Long, CFA
Sara Alvarado, CFA

SOCIETY FINANCIALS

Our association has three main sources of funding:

- Membership fees,
- Financial support from CFA Institute &
- Sponsorship

Sponsorship has become more important as the number of activities has increased.

These financial statements are primarily cash-based, with some accruals considered specifically provided for.

The annual accounts for the years ended August 31, 2017 were audited independently by Allan Sastrup Jensen and Yves Bodson. Both statutory auditors issued unqualified auditor's letters, added at the end of the report.

*) Expenditure: Exchange (gain)/loss represents the effect of the strengthening/weakening exchange rate on USD cash and income during the respective year.

Income Statement for the year ending August 31,2017

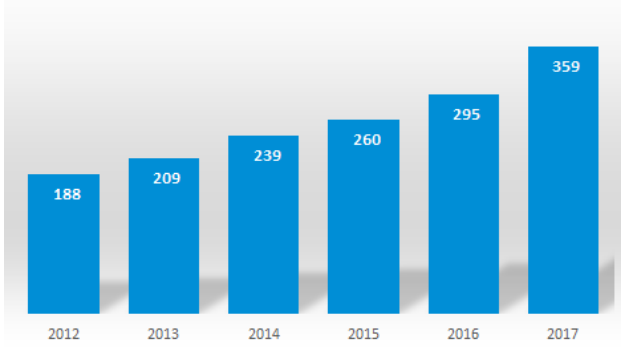
INCOME (in EUR)	31/08/2017	31/08/2016
Membership fees	16.504	15.335
Local candidate membership fees	-	1.926
Member contribution to events	4.325	-
CFA Institute	24.144	30.746
Interest income	26	96
Exchange gain	6.191	24
Other exceptional income	-	-
Total income	51.190	48.128
Expenditure (in EUR)		
Events & presentations	29.687	15.982
Equipment purchase	-	-
Administrative costs	6.148	5.244
Exchange (gain)/loss	-	30
Total expenditure	35.835	21.256
Surplus / (Deficit)	15.355	26.873

Balance Sheet at August 31,2017

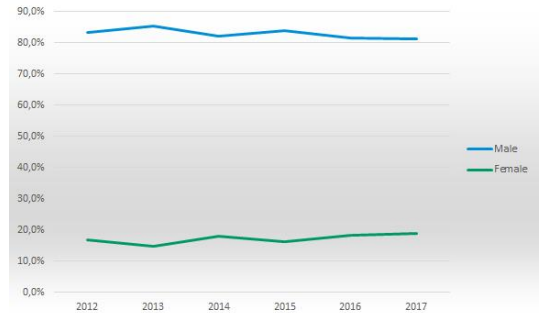
ASSETS (in EUR)		
Cash accounts	102.872	88.407
Other receivables	9.757	7.190
Deferred charges	-	334
Total assets	112.629	95.931
LIABILITIES & EQUITY (in EUR)		
Short term creditor	470	35
Deferred income	8.351	7.442
Equity at beginning of year	88.454	61.581
Surplus of the year	15.355	26.873
Equity at the end of year	103.808	88.454
Total Liabilities & equity	112.629	95.931

SOCIETY STATISTICS - MEMBERS

Membership Trends



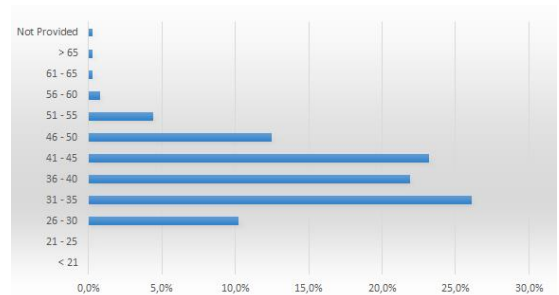
Gender



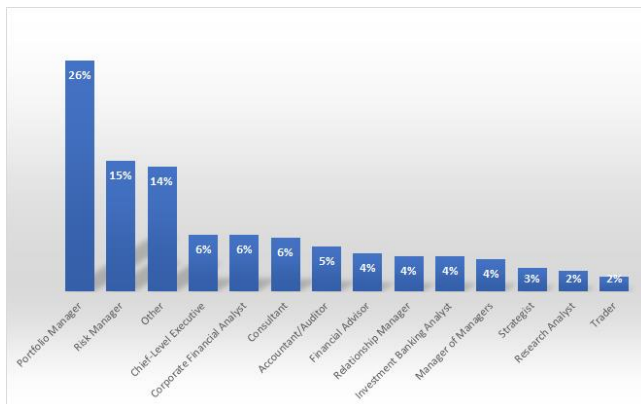
Top Employers



Age Range Society Average: 37,9yo

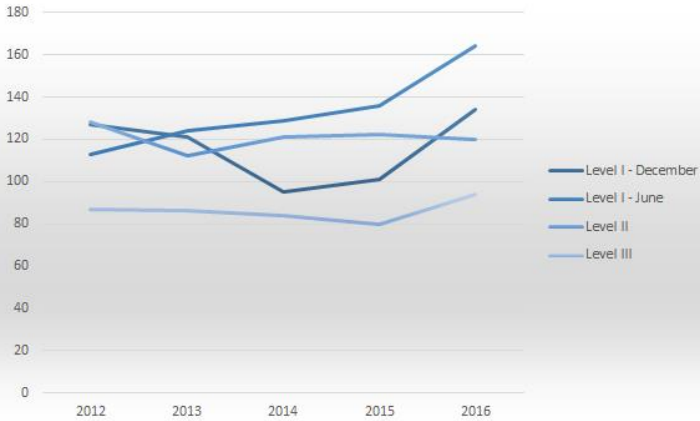


Occupation

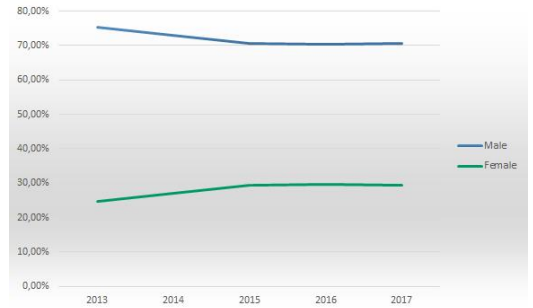


SOCIETY STATISTICS - CANDIDATES

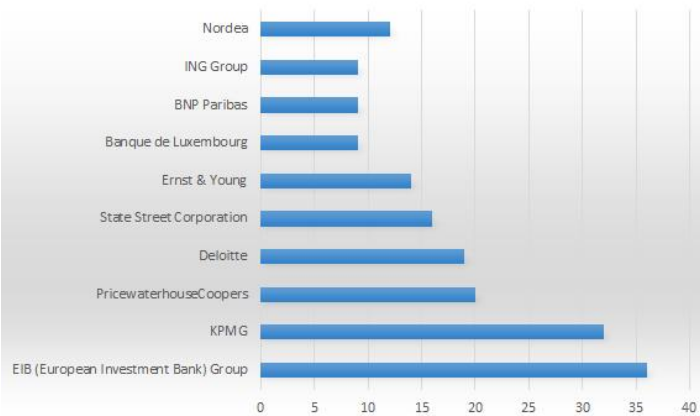
Candidates Trends



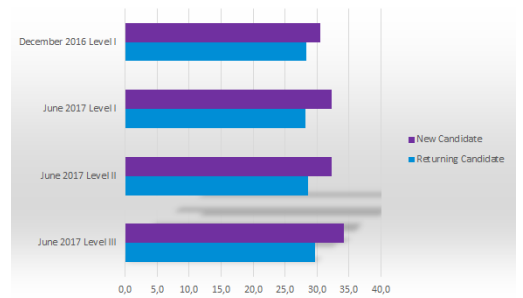
Gender



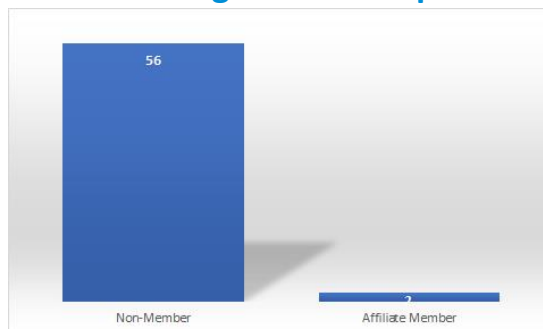
Top Employers



Age Range



Charter Pending Membership Status



BOARD OF DIRECTORS



President



Philippe Bernard, CFA, is Manager of Credit Suisse AG Luxembourg Branch and CFO Credit Suisse (Luxembourg) S.A. Mr Bernard joined Credit Suisse in Luxembourg in 1995 as head of portfolio management and chair of the investment committee. He previously gathered experience at UBS in different locations. Mr Bernard is also a founding member of the Swiss CFA Society. He has graded CFA exams for several years. Committee. In addition to holding a CFA charter, Mr Bernard is “Eidgenössisch Diplomierter Bankfachmann”.

Vice President Program and Continuing Education Chair



Arndt Nicolaus, CFA, joined Credit Suisse in 2015 as Conducting Officer in charge of risk management & compliance of its 3rd party ManCo, MultiConcept Fund Management S.A. He was awarded the CFA charter in 1998 and has since been actively involved in CFA Institute by serving on the Candidate Curriculum Committee Working Body, and as an exam grader for Level II&III. He is a founding board member of the CFA Society Luxembourg.

Treasurer



Léon Kirch, CFA, was born in Luxembourg. He studied at the Ecole de Commerce Solvay and the Université Libre de Bruxelles, graduating with a Master's degree in Sciences Management in 1996. Following five-year at the Asset Management Department of Banque de Luxembourg, managing equity investment funds and buy-side equity analysis, he joined Nordea S.A. Luxembourg in of 2002 as fund manager of Nordea European Value Fund, an award winning investment fund. He held that position till 2014 before joining European Capital Partners S.A in Luxembourg as Chief Investment Officer and Lead Portfolio Manager to develop the value franchise inside the firm. Léon is the founding President of the Luxembourg CFA Society.

Secretary Career Development Chair



Adela Baho, MSc, FRM, was born in Albania. Multilingual, she graduated from the University of Geneva and HEC Lausanne School of Business in Switzerland, where she obtained a Post-Graduate Degree of Sciences in Economics. She worked as Basel II Credit Research analyst at Hypo Real Estate Group, before taking on responsibilities as Senior Fixed Income Fund Manager within the KBL European Private Bankers. Recently, she has taken on responsibilities as Senior Financial Risk Manager at Credit Suisse's Management Company, MultiConcept Fund Management, in Luxembourg. She also teaches the theory of portfolio choice and risk management in the Master's Program at Aix-Marseille School of Economics, in France. She is contributing to different activities within the Luxembourg CFA Society Board since 2012.

University Liaison and Scholarship chair



Marc Fohr, CFA. After being European Equity Portfolio Manager at Salomon Brothers/Citigroup and Allianz Global, Marc Fohr, CFA, has worked as a Senior Portfolio Manager and Head of Developed Market Equities for Eurizon Capital. In 2013 he joined BCEE Asset Management where he is currently the Head of Investments. Marc became CFA charterholder in 2002.

Candidates Relations Chair



Camille Dumas, CFA was born in France. She studied at the University Paris Dauphine, graduating with a Master's degree in Asset Management in 2007. She worked 6 years in the private banking sector for various banks in France and Luxembourg namely HSBC Private Bank, BIL and Crédit Agricole Luxembourg as financial analyst and portfolio manager. She also worked in the investment fund industry at Dexia Asset Management Luxembourg S.A. for 2,5 years. Camille joined Deloitte in 2015 in the Luxembourg Consulting unit dedicated to the financial sector.

Membership and Technology chair



Peter Lamass, CFA, CAIA, was born in Germany. He studied at the SKEMA Business School, graduating with a Master in Management – Financial Markets in 2008. After experience in research and fund of fund management, Peter is working as portfolio manager by IIPM Group since 2009 in the areas of strategic and tactical asset allocation, as well as investment research. He is also Chartered Alternative Investment Analyst (CAIA).

Volunteers Relations Chair



Robert Zipp, CFA, FRM was born in USA. He studied at Texas A&M University (main campus) where he earned a BBA in Management, Magna Cum Laude. Later, he earned a MBA specialising in Finance at Sacred Heart University at Luxembourg. His professional experience is primarily focused on investments and includes over ten years of experience working at two local private banks, KBL and BIL. Prior to that, he worked in consulting at Arthur Andersen. Presently, he is the Investment Director in a family office and is responsible for investment strategy, instrument selection and portfolio management.

Employer Outreach Chair



Chris Lemke, MBA, was born in Germany, studied Political Science in Bonn and Saarbrücken, graduating in 1994. Chris specialized in the design and delivery of learning events for professionals, including the financial sector. He now works as Vice President Learning & Development at SES, the Luxembourg-based provider of satellite communications and broadcasting services. His previous employers include the Estonian Business School in Tallinn, Goodyear Luxembourg, and PwC's Academy. Chris describes himself as an ambassador for high-impact training and learning. He's been in Luxembourg since 1999 and involved with the Luxembourg CFA Society since 2009.

Advocacy Chair



Michael Mekhaeel, CFA, FRM is Assistant Department Head of BBH Luxembourg's Depository Bank and responsible for managing the implementation and execution of the Depository's responsibilities surrounding asset safekeeping, other assets supervision, cash flow monitoring, and oversight duties. He is an active member of the ALFI Depository Bank working group forum and currently involved in the development of industry guidelines. Prior to joining BBH in June 2006, Michael was a VP, Senior Audit Consultant at Bank of America responsible for leading teams through audit reviews of the Private Wealth & Trust, Asset Management, Brokerage, and Investment Banking businesses. Before that, he was an expatriate in Latin America within the Operational Risk Management division of BankBoston (sub of FleetBoston Financial) specializing in internal audits of treasury and capital markets businesses. Michael has a B.S. in Finance from Providence College.

SOCIETY EVENTS

Charter Award Ceremony 2016



Post Exam Drinks 2017



European Stability Mechanism Event



Business Run 2016 CFA Team



Roundtable conference: Added-Value of Regulatory Functions to Portfolio Management



PIF Event 2017 with Lena Komileva - Managing Partner and Chief Economist, G+ Economics



AUDITOR'S LETTERS

Allan Sastrup Jensen, CFA, CAIA

Audit for CFA Society Luxembourg

Fiscal year ending 31/08/2017.

Luxembourg 17/11/2017

To the members of CFA Society Luxembourg

I have been entrusted the mandate of statutory auditor for the year ending 31/08/2017. Accordingly, I have noted that the annual accounts are in agreement with the accounting records and associated documents which I have received in the context of the audit.

Best regards,



Allan Sastrup Jensen, CFA

AUDITOR'S LETTERS ctd'

Yves Bodson, CFA



To the members of CFA Society Luxembourg

**I have been entrusted the mandate of statutory auditor
for the year that ended August 31st, 2017.**

**Accordingly, I have noted that the annual accounts as
of that date of August 31st, 2017 are in agreement with
the accounting records and associated documents,
which I have received in order to conduct the audit of
the annual financial statements.**

Kind regards,



**Yves Bodson, CFA
Statutory Auditor**

Luxembourg, November 27th 2017