

Deloitte Central Europe is a dynamic region where standards seem to constantly redefine themselves. A regional Financial Advisory function, working closely with other departments, aims to further Deloitte's eminence in Central Europe as a leading professional service firm that can address the most complex issues of our clients. Deloitte Central Europe comprises 17 countries - Hungary, Poland, Czech Republic, Slovakia, Estonia, Latvia, Lithuania, Slovenia, Croatia, Serbia, Montenegro, Bosnia-Herzegovina, Bulgaria, Romania, Moldova, Macedonia and Albania

Our Financial Advisory service offering is one of the largest and most comprehensive in the CE region and we have a thorough understanding of the unique operating practices of CE business through hands-on experience with a wide range of companies. We are dedicated to providing our regional and international clients with a full range of corporate finance and transaction support services including: corporate finance (buy-side and sell-side M&A), arrangement of equity and debt financing including capital markets solutions, advisory on complex investment programmes, valuation services, business and financial modelling, public private partnerships ("PPP").

At present we are looking for high potential candidates qualified to fill a position of **Associate/Senior Associate** in Corporate Finance Team in Warsaw with the **Energy and Resources** sector focus.

Key Responsibilities:

Our Clients always come first. Therefore we expect that successful candidate(s) will be able to:

- Efficiently working with managers, directors and partners in comprehensively supporting our Clients in all areas of areas of financial advisory in the best interest of our Clients, always obeying professional and ethical principles of Deloitte.
- As a result, identifying, winning, executing and completing corporate finance and M&A projects in the broad Energy & Resources space, comprising, inter alia, power and utilities, oil and gas (up-, mid- and downstream), petrochemicals, and mining, including but not limited to:
 - Preparation of project documentation: teasers, information memoranda, financial models and forecasts, client presentations, feasibility studies, etc.;
 - Understanding and ongoing monitoring the key market and sector drivers as well as major trends and developments, involving technology, market, regulations, especially with regard to Energy & Resources sector throughout Poland and Central Europe, including but not limited to, status and evolution of Polish and European energy and climate policies;
 - Financial modelling and analysis of past and ongoing sector transactions;
 - Comprehensive valuation of companies including Energy & Resources sector players using a variety of market - recognized approaches;
 - Other activities as appropriate to support the team in efficiently winning, executing and completing projects;

- Compliance with Deloitte international risk procedures.

Requirements:

- Preferably 4-5 years of experience in Investment Banks or M&A / corporate finance departments of reputable advisory firms with international or regional (Central European) presence;
- Solid understanding of valuation and modeling techniques;
- Master degree;
- Professional Certification completed or in process (ACCA or CFA) will be an advantage;
- Ability to work effectively in teams with both clients and other Deloitte professionals;
- Excellent knowledge of Excel based tools;
- Excellent analytical skills;
- It will be to the candidates' advantage should they be able to convincingly demonstrate their professional exposure to:
 - Energy & Resources Sector or other regulated sectors;
 - successfully completed transactions / processes;
 - capital market projects including ECM and DCM projects;
 - large capital investment processes / programs.
- A strong command of spoken and written English, other languages would be a plus.

Personality

- Our team would warmly welcome enthusiastic, hard-working individuals, able to demonstrate passion for quality and ability to take responsibility for results of own actions;
- Excellent communication skills;
- Creativity, open-mindedness and confidence;
- Good team player;
- Self-starter.

Deloitte as an employer offers:

- Work with big and small clients from E&R industry from across the size spectrum, including both global and regional majors as well as creative start-ups;
- Work in challenging, enthusiastic and dynamic environment;
- Taking proactive career steps and a chance to become the master of your own career via setting goals and career plans with your career counsellor;
- Developing and solidifying superb professional skills in an internationally recognized corporate finance / energy & resources environment;
- Continuous development through our Deloitte Learning curriculum, e-learning modules and regional training programs
- Competitive salary and social package.

If you have the qualifications and attitude, and you're ready for a career with a dynamic organization in an environment that fosters professional development and accelerated career advancement potential, we look forward to hearing from you. Please apply on-line and create or review your candidate profile. Please attach your CV and cover letter in English.

[Aplikuj on-line](#)

We will respond only to selected candidates. The level of the position will be define during recruitment process.