

Minutes to SAS Board Meeting 4/8/2004

The meeting began at 12:05 PM. Present were: Dan, Brent, Tom Collins, Jason, Ron, Erik, Jane, and Jose.

First discussed was the amendment to the previous board meeting's Minutes.

The following line will be inserted into the previous meeting's (3/10/04) minutes:

It was agreed by all the board members that communications between the candidates and the membership would only be done through the EC approved release.

All Board members present recalled this agreement, except Erik. An extensive discussion ensued regarding the fairness of amending the minutes. Erik felt that adjusting the minutes ex-post was equivalent to manipulating the election rules, and he questioned the intent and integrity of the EC structure and process, citing it was a failure on Jose's part as Chair of the EC. The Board reminded Erik that decisions from the EC were the result of a five-member committee, not any one individual.

Brent said that everyone knew that vagueness would exist between the time of meeting and election committee's promulgation of rules, and to start any campaigning activities prior to any formal ruling from the EC would be in bad faith.

Erik then objected based on fact that he didn't have a clear understanding of the rules.

It was seconded to approve the amended minutes and the minutes amendment was approved. The Board was publicly polled, and Erik was the sole Board member who voted against approving the amendment.

Jose said that we will need to change the by-laws to have a non-officer member on the board. Erik disagreed and said AIMR bylaws should take precedence (requiring that only Regular members be on the Board) but Ron mentioned that SAS had previously investigated that issue and SAS governance discovered that AIMR bylaws can be used as guidelines, as SAS is an independent corporation.

It was mentioned that we should move on from discussing malicious intent.

Comments on election timeline:

April 19, EC starts preparing ballot,

May 3, ballots will be emailed to membership (citing Erik's violation of the election rules)

May 4-27: candidates will be allowed to solicit votes with 3 written solicitations (3 emails) (1 page) and 1 phone solicitation (10 minutes). Initial statement will not count as one. No guidelines issued on what the phone solicitation means.

May 28th last day to vote

June 1st election committee will count votes

June 10th - Board Meeting and installation of new officers.

Erik said Rhonda Reid issued guidelines on how election quorum should be established, he suggested that the EC review these guidelines, Brent indicated he had not read his email yet, and agreed to review and consider the guidelines communicated by Rhonda. Jose said that SAS bylaws already address the issue of a quorum and referred to article 4.3, which states a quorum is 10% of regular membership.

Erik said on March 10th he brought up that election should be based on PCR election process. Jose reminded Erik that the EC had considered the PCR process and felt it was not appropriate for an SAS election process.

EC will have until May 3rd to reassess existing by-laws. Erik suggests they call Chris Dunmall (Western Region PCR) and Cathy Krisman (of AIMR) for further advice.

Erik suggested that Jose should be drafting very detailed guidelines showing how an election should be run. Erik questioned Jose's ability to create the guidelines. Jose reminded Erik that he a member of the AIMR nominating committee for the PCR electoral process, and has significant experience in developing guidelines in much larger-scale elections. The Board members also reminded Eric again that this effort was the task of the 5-member EC, not any one individual. Erik doesn't like how the election has been conducted so far, citing it has been "sloppy." He hopes that we improve it soon.

Erik wants our society to be called upon to model election process if we have a good election process that works. Dan mentioned that working together is the key and that if any individual was not satisfied, we should just try to move forward and improve the process from here to try to ensure everyone's satisfaction.

#3 Assignment of SAS ByLaws for Review

Next month each one of us will be responsible for presenting an amendment.

EC will take board of directors – 5, 6, 7

Non EC will do the rest:

Dan 1 and 2

Jason 3 4

Erik 8 9

Jane 10 11 and 12

Normal Society Business

Erik: Programming, Accredited Home Lenders, will pay \$500, wants opportunity to speak, April 22nd Calpers 1170

April 28th: Michael Clement: Topic 1: Accounting update: sounds like it will fit in 1 hour, future accounting rules, new gaap Topic 2: CFA Accounting workshop. He is doing Seattle, Portland, Sacramento. We will do 3 hour workshop on Accounting. Lunch will be on SAS.

May 5th, Bear Stearns Acctg workshop

May 28th to June 3rd, back by popular demand, Paige Steinbock, Job Market trends for financial professionals. Erik suggested that the following week would be better because of exam. For July, Erik will actively seek out an alternative to Andrew Davidson & Co because they have been kind of hot and cold. Jason requested that Erik send program descriptions to him ASAP so he can post them on the website.

Jason talked about Public Awareness: Ron and Jason will be doing the presentation to CSUS Investment Society on 4/26 at 7 PM.

On May 1st is the stock competition. We have committed that we will sponsor the event. We voted to contribute \$200 from SAS. They will weed out the 10 best proposal and the judges will vote on the remaining 10. The winners will win \$500 and be provided with the opportunity to shadow some local participating firms. So let Jason know if you want to participate in the shadow program.

On May 7th will be the SAS Financial Panel. Ron asked if non-students and everyone agreed yes.

Then May 19th and 24th is the Sac Bee Media training session put on by Jason Bell, Steve Carden, and Mike Massey. It will be presented to copywriters and writers in groups of 15 to 20 people each. The times are 9:00 and 4:45 respectively.

Also Jason brought up the idea of brochures for clients based on the San Diego model. They would probably cost around \$750. Jason said we should hold off until the AIMR name change is final.

The new website is up and there has been a lot of great feedback on it. Now we are able to upload PDFs too. Check out the whiskey commercial on the Industry Links section. Supposed to be very funny. The hit statistics are impressive.

Re New Program ideas, Jason brought up the idea of a forum on business valuation, with someone from Moss Adams – to talk about PPS verification as well. This would encourage a broader base of membership.

Ron brought up 5 new potential candidates for approval and all were approved. I won't list them because I wouldn't want to spell names incorrectly.

Board approved the new applicants which brings our membership to 96.

The next meeting will be May 13th, Erik suggested that it should be at CalSTRS. Board is interested in hearing a Treasurer's report soon.

The Meeting was adjourned at 1:30 PM.