



Scott Curtis

President, Private Client Group
Raymond James Financial

As president of Raymond James' Private Client Group, Scott leads the firm's domestic wealth management businesses comprising 7,300+ financial advisors, roughly \$750 billion in client assets under administration, and generating over 70% of Raymond James' annual revenues. Prior to his current role, as president of Raymond James Financial Services he directed the firm's independent advisor business that includes 4,200+ financial advisors, over \$300 billion in client assets, and produces roughly 35% of overall firm revenues. He was promoted to president of RJFS following six years as senior vice president of Raymond James & Associates Private Client Group where he prioritized and directed numerous initiatives focused on revenue growth, efficiency enhancements, product development, risk mitigation, and service improvement. Mr. Curtis joined Raymond James in February 2003 as president of Raymond James Insurance Group, after thirteen years with GE Financial Assurance in a variety of senior leadership roles - including as national sales director for investment products and as president of the firm's retail broker/dealer.

Mr. Curtis earned a MBA degree from the Ross School of Business at the University of Michigan and received a BA in economics and English from Denison University.

Mr. Curtis is a member of the firm's Executive Committee, serves on the Board of Raymond James Bank, is a Financial Services Institute Board member, and serves on the FINRA Membership Committee. Mr. Curtis is also a Board member of the Chi Chi Rodriguez Youth Foundation, and the United Way Suncoast Board of Directors.