

Trust Managers and Business Development for Wealth Management

California: Experienced trust managers and senior officers with proven profitability in sales and business development. Fiduciary accountability. Work with expert internal partners to provide full spectrum of wealth products and services to HNW clients. Many key sites available

Seattle: Experienced leader for trust operations (70%) with business development/sales experience (30%). Ability to develop and mentor staff. Very well respected national company.

Portland: Experienced leadership in managing a trust office and proven profitability in business development/sales. HNW clientele. Familiarity with wealth management and brokerage, investments or insurance preferred. Cannon Trust School and JD a plus. No licenses required

Portland: Business development and sales; established network required. Trust background. Ability to work independently and autonomously. Exciting opportunity for a superior sales person with familiarity with full spectrum of financial products and services.

Call **Georgia Lang**, Management Recruiters of Portland
(503) 290-1103 for immediate consideration and to arrange a confidential interview.
glang@mrportland.com

Private Banking with a Top 5 Institution

Private Bankers provide Banking products and services to affluent individuals and families. These senior relationship managers provide advice, counsel and high-level customer service.

\$ Using their effective cross-selling method, their Private Bankers have seen income increases from 19 – 70%

Bring 5-10 years in Private or Commercial Banking and a strong track record of success. Already licensed with the Series 7, 66 & California life insurance preferred. Local candidates with strong community connections preferred.

SoCal: Jessyca Gurnoe 503.290.1118 / JGurnoe@MRPortland.com

NoCal: Georgia Lang 503.290.1103 / GLang@MRPortland.com

Our team shares the wealth for wealth management positions™

Confidentially refer a well-qualified

Private Banker, Commercial Banker, Financial Advisor (or their Manager/Director/SVP) and if they are hired* you will receive a \$200 Referral Bonus

Business Relationship Manager 3-5 years of Commercial Lending exp. with Commercial and Industrial lending. Manage a book of business as well as building new relationship. This firm has more products to offer than any financial institution can even begin to do. Great pay out with a base salary. What are you waiting on??

-Karen Hartshorn
Account Executive, Catalog/Retail
Experienced recruiter for over 20 years
Management Recruiters Network
www.mrportland.com
Phone: (800) 979-8701 ext 1126
Fax: (503) 282-4380

If you are a **Wealth Manager** with a diversified book of business, and you are ready to take your career to the next level consider: You will have access to resources to better provide complete packages of financial solutions to handle ALL your client needs--rivaling any other high net worth platform offerings with access to over 80+ locally available services.

Qualifications:

NYSE Wire house or regional firm advisory experience
A GDC or T-12 of no less than 300k
Currently employed w/AUM you can transfer-Not just looking for a book
A current active NASD 7/66

Call to ask me how this can work for you. Call **Dave M. Brown**, MRI International of Portland (503) 290-1109 for immediate consideration and to arrange a confidential interview.
dbrown@mrportland.com